# **AERZEN TURBO BLOWER** SERVICE AGREEMENTS

Support Plans for Optimal Maintenance





# ADVANCED TECHNOLOGY NEEDS ADVANCED PROTECTION.

Aerzen Turbo Blowers are single-stage high-speed radial turbo blowers designed to meet varying flow and pressure requirements in many different processes. This modern frequency-controlled, gearless driven machine along with lubricant-free aero bearings, guarantees an economical and reliable compressor operation.



Service agreements are designed to reduce downtime and ensure your turbo blower operates at optimum performance. All work is carried out by our own accredited service technicians or trained service providers who are dedicated to provide the quality support you need to ensure proper operation and efficiencies of your turbo blowers.

Aerzen Turbo Support agreements are affordable and flexible, offering cost savings when multiple blowers are serviced at

the same time. We are committed to providing world-class support to maintain instrument integrity for as long as you require.

- Factory trained in maintenance and process optimization
- Trained to find and resolve issues that can affect operation
- Original replacement parts

## Benefits

- Protect your investment
- $\checkmark$  Reduced unscheduled downtime
- Ensure blower reliability

- $\checkmark$  Extend the life expectancy and efficiency of blower
- Peace of mind against unexpectant repair costs
- Discounts on replacement parts

### **Service Agreement Tiers**

#### Basic

- One PM visit per year
- Parts not included
- If repairs are needed, cost is additional

### Gold

- One PM visit PLUS two unscheduled visits per year
- Labor & Travel included, required parts are additional
- 10% Discount on all parts

#### Silver

- One PM visit PLUS one unscheduled visit per year
- Labor & Travel included, required parts are additional
- 5% Discount on all parts

#### Platinum

- One PM visit per year PLUS unlimited unscheduled visits per year
- All inclusive, labor, travel and parts included which fall under normal wear and tear conditions, except for filters (limit one motor or inverter per year per blower)
- 15% discount on filters and additional motors/inverters

		Silver Service Agreement	Gold Service Agreement	Platinum Service Agreement
	Basic Service Agreement			
One preventative maintenance visit per year	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Unscheduled visits included		$\checkmark$	$\checkmark$	$\checkmark$
Parts include				$\checkmark$
Parts discount		5%	10%	15%
Courtesy process optimization	1	<ul> <li>✓</li> </ul>	$\checkmark$	$\checkmark$
Unscheduled labor & travel included (#visits dependent on tier)		1	$\checkmark$	$\checkmark$
All inclusive (Labor, travel & parts) <sup>1,2</sup>				$\checkmark$
One day onsite training & process optimization			$\checkmark$	$\checkmark$

<sup>1</sup> Filters not included

<sup>2</sup> Limit one motor or inverter per blower per year



#### AERZEN. Compression - the key to our success.

AERZEN was founded in 1864 as Aerzener Maschinenfabrik. In 1868, we built Europe's first positive displacement blower. The first turbo blowers followed in 1911, the first screw compressors in 1943, and in 2010 the world's first rotary lobe compressor package. Innovations "made by AERZEN" keep driving forward the development of compressor technology. Today, AERZEN is among the world's longest established and most significant manufacturers of positive displacement blowers, rotary lobe compressors, screw compressors and turbo blowers. AERZEN is among the undisputed market leaders in many areas of application. At our 50 subsidiaries around the world, more than 2,500 experienced employees are working hard to shape the future of compressor technology. Their technological expertise, our international network of experts, and the constant feedback we get from our customers provide the basis for our success. AERZEN products and services set the standard in terms of reliability, stability of value and efficiency. Go ahead – challenge us!

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